

List of Cuban Enterprises interest in Turkish market.
Study carried out after Cuba-Turkey Workshop held on May 8, 2007.

Cuban Enterprise and Contact information	Interest in Turkish Market
<p>SIME-ACINOX S. A. Director: Miguel A. Broche Phones: (537) 267-7452/267-0395 Fax : (537) 267-7456 E-mail : acinoxsa@steels-net.cu</p>	<p>ACINOX Profile Steel large-size semi-products, wires and wire products. Likewise, ACINOX is guaranteeing imports of raw materials, materials, machineries, equipments as well as other consumables necessary for works at Industrial Plants of ACINOX. ACINOX Group is also extending these services to other national consumers, including consultancy services and technical assistance for the applications of the products. It is also trading in Cuban market steel products and electrical conductors produced in ACINOX industrial plants or imported as well as products and equipments for investments and industrial maintenance. Steel products generally flat and large, Centre of Metal and Cut Service. Enterprises producing Steel and Processing Enterprises.</p>
<p>Alimentos Río Zaza, S.A.(Río Zaza Food S.A.) MINAL (Ministerio de la Industria Alimenticia) (Food Ministry) Director: Charles H. Roberto Romeo Telephone: 273-0579 /80/86/87 Fax: 273-6519</p>	<p>Offer: Export tropical juices and fruit drinks in 1l (liter) and 200 ml (milliliter). Flavors: mango, pineapple, piña colada or coconut-pineapple, fruit drinks of orange, tropical fruit drinks made of mixing tropical fruits and maracuya (passion fruit) fruit drink. The list of products may be extended to other kind of products that the industry is already trading with.</p>
<p>CENSA, Centro Nacional de Sanidad Agropecuaria (Agricultural and Livestock Health National Centre) MES (Ministerio de Educación Superior (Higher Education Ministry) Director: Dra. Lydia M. Tablada Romero Telephone: 47 86 3206 Fax: 47 86 1104</p>	<p>Buying and selling contracts of specific products. Transfer of technology in the case of Stabilak® product. In case of assisting for Stabilak®, contact may be established with Turkish enterprise: ANADOLYA VETERINER DAGITIM San. Tic. Ltd. Şti, Kucukyali, Ust Tahsin Bey Cd. Altunkum Is Merkezi 21/8 34840, Maltepe/Estambul, Turquia</p>

<p>ronda@censa.edu.cu www.censa.edu.cu</p>	<p>Dr. A. Avni Alp, General Manager</p> <p>In the case of Surfacen, we are searching for buyers of the product in order to establish a long-term objective alliance with a prestigious pharmaceutical enterprise.</p>
<p>División de Ventas Mayoristas y Exportaciones Corporación CIMEX S.A. (Wholesale Trade and Exports, CIMEX Corporation)</p> <p>Director: Antonio Baez Acosta Telephone: 835-3731 ext. 238 8353743/44 Fax: 835-3750 marielar@cimex.com.cu</p>	<p>Exports of: Ron VARADERO (Varadero rum), Ron CANEY (Cane rum) Products of CONCHITA trademark. (canned fruits and vegetables) Products SUCHEL CAMACHO trademark (perfumes, creams, etc) Seeds (papayas), TINIMA malt drink We would like to get in touch with companies interested in introducing our Cuban products in the Turkish market according to their quality.</p>
<p>Consumimport MINCEX Ministry. Director: Mercedes Rey Echevarría Address: Calle 23 No. 55, Vedado La Habana</p>	<p>Consumimport is importing goods for consumption as well as several products through wholesale trade. Its task is also related to all foreign trade operations involving imports and exports as well as wholesale trade and distribution of equipments and goods for consumption. Establish a contact with manufacturers and producers of office furniture, plastic pieces of furniture, polypropylene plastic tubes, electric material, office material, professional electric tools, <u>textiles, shoes</u>, electrical appliances, and air conditionings, among others.</p>
<p>Corporación COPEXTEL S.A. Reclisah Department (COPEXTEL Corporation) Ministerio de la Informática y las Comunicaciones MIC (Ministry of Information and Communication) Director: Luis López Tel: 206-9505 206-9506 Fax: 206-9506 reclisah@reclisah.copextel.com.cu</p>	<p>Contact with hardware dealers and manufacturers of laundry equipments and cleaning machinery.</p>

<p>Corporacion COPEXTEL S.A. TEGOS Servicios Técnicos (COPEXTEL Corporation) (TEGOS Technical Services) MIC Director: Rubén Ruiz Capote Tel: 273-2525, 273-6541 Fax: 273-6742</p>	<p>The Division needs suppliers of chemical products necessary for guaranteeing the professional cleaning of gastronomy materials and equipments, air conditionings and refrigeration equipments as well.</p> <p>For example: cleaning products for aluminum, products for cleaning the grease off that may be used for cookers, ovens, etc.; cleaning products for decaling that may be used for coffee makers, dishwashers, etc.</p>
<p>Corporacion de Comercio y Servicios. CUBALSE S.A. Consejo de Estado (CUBALSE Services and Trade Corporation) (Council of State) Director: Horacio Navas Tel: 204-3237, 204-9164 Fax: 204-2282 E-mail: presid@cubalse.cu</p>	<p>Cuban state-run program with more than 30 years of experience that has several business fields, among them, retail business and wholesale trade, repair shop and agencies for motor vehicles, technical services workshops, coffee shops and restaurants, real state services. The corporation is also involved in the production of breads, candies and ice-creams. CUBALSE has negotiated with Turkish products that have been supplied or offered through a distributor, for example: toilet soaps, personal hygiene products (shampoos, hair conditioners, shaving and body creams), goods for tables and crystal ornaments, ULKER preserves and chocolates, food, textiles and home furniture.</p>
<p>D'ARTE MINCULT, Ministerio de Cultura (Culture Ministry) Director: Leonor Vicens Tel: (537) 204-5261 Fax: (537) 204-2033 E-mail: darte@aat.artex.cu</p>	<p>Producing and trading <u>male textiles</u> with COMPAY SEGUNDO trademark.</p> <p>The specific interest on our side is getting in touch with Turkish enterprises that may be interested in distributing the said trademark in that country.</p> <p>The first COMPAY SEGUNDO collection will arrive in Cuba in June 2007. The enterprise is willing to develop any kind of item taking into account what both sides are interested in.</p>
<p>Electroquimica de Sagua (Sagua electro-chemical plant) MINBAS (Ministerio de la Industria Básica) (Basic Industry)</p>	<p>The entity is the only enterprise in Cuba that is in charge of chemical and inorganic productions, among them: liquid chlorine, sodium hydroxide, sodium hypochlorite, hydrochloric acid, hydrogen, aluminum</p>

<p>Director: Nicolas Gonzalez Suárez Tel: 42-664278 Fax: 42 664505 E-mail: ngonzalez@elquim.minbas.cu</p>	<p>sulfate and sodium silicate. Contacts with DATABANK have been established through its President, Omar Giray and two Turkish enterprises have been identified: KEMISAN and AKI-KIM that are involved in the production of chlorine and that are willing to assess options that may allow a modification of the technology used at the chlorine production plant run by ELQUIM, which is using a mercury cathode electrolyzer and would like to use a membrane electrolyze. We have been informed that Turkey has developed the technology we are interested in and we would like to analyze options for collaborating regarding technological changes.</p>
<p>Empresa Importadora exportadora de Objetivos Electroenergeticos ENERGOIMPORT MINBAS (Electro energy objectives importing-exporting enterprise, Basic Industry)</p> <p>Director: Rafael Lage Tel: 873-6072, 873-0349 Fax: 873-6079 E-mail: michel@energonet.com.cu</p>	<p>We are interested in acquiring products in Turkey: 110 and 33kv tri-polar section switchers, measuring transformers for medium voltage (current and potential), low and medium voltage insulated cables, joints and packing, aluminum conductors, steel cables, control cable, medium voltage cells, cases for cable spools, insulators, power transformers, sub-transmission transformers, enamel wires, 110 and 33 kv substations, screws for voltage lines, lights and public lighting, aeolian parks, land rods, electrical compressor, control and measuring tools, 110kv switches.</p>
<p>EXBER, Empresa Exportadora de Bebidas y Refrescos (Refreshments and drinks importing-exporting enterprise) MINAL (Ministerio de la Industria Alimenticia) (Food Ministry) Director: Deborah Valcarcel Tel: 207-6323 207-0130'33 Fxa: 204 9042 E-mail: deborah@exber.co.cu</p>	<p>Exporting: Rum and rum elixir in 700ml bottles. Beer and malt drink in 330 and 350 ml bottles.</p>
<p>Havana Club International MINAL Director: Marc Beauve-Mery Tel: 836-6597 Fax: 836-6598</p>	<p>Trading in Turkey all Havana Club Rum products</p>

E-mail: svaldes@havanaciub.cu	
LABIOFAM S.A. MINAGRI (Ministerio de la Agricultura) (Agriculture Ministry) Director: Yisel Gonzalez Tel: 204-2581 Fax: 204-2587 E-mail: labiofamsa@labnet.com.cu	Interest of the enterprise in Turkish market <ol style="list-style-type: none"> 1. technology transfer for veterinary products 2. technology transfer for biological products 3. trading with biological, veterinary and natural products 4. creation of a joint venture for producing and trading the said products
MAQUIMPORT General Director: Oscar Pérez Oliva oscar@maquimport.mincex.cu Tel: 833-0632 Comercial Director: Ariel Hernández ariel@maquimport.mincex.cu tel: 836-5043	MAQUIMPORT is importing and trading machineries, equipments accessories for the industry, hardware items and plants. We would like to get in touch with producers of Cold stores Equipments for feed production Tool-Equipments Milk industry products and ice creams Adhesive tapes for tobacco boxes Bearings, hoses, tools, hardware items, valves, conveyor belts, drive belts, electrical material, means of protection
Empresa de Mármoles Cubanos (Cuban Marble Enterprise) MICONS (Ministerio de la Construcción) (Construction Ministry) Director: Jaime Hernandez Herrera Tel: 260-3226/28 Fax: 260-0937 E-mail: jaime@marmoles.cu fanego@marmoles.cu	Wholesale production and trade of marble, craftworks and marble made pieces, Jaimanita stones, Capellania stones. The Enterprise also provides services regarding the tiling and restoration of marble stones as well as any other kind of ornamental stones. Services of diagnosis, repair and maintenance of equipments in order to take advantage of the available capacity without making new investments. Services of technical assistance, post-sales and consultancy regarding marble production. We would like all kind of products made with ornamental stones.
Ministerio del Azucar, International Relations Division (Sugar Ministry) Director: Rafael Suárez Rivacoba	Interested in establishing contact with Turkish enterprises regarding energy activities, handling of residuals. Searching for finances.

<p>Tel: 832-9312 Fax: 832 9312 E-mail: relint@ocentral.minaz.cu alonso@ocentral.minaz.cu</p>	
<p>Empresa Productora de Sueros y Hemoderivados (Serum and plasma products producing enterprise) MINBAS Director: Rafael Bolaños Tel: 2020390, 202 0551 Fax: 204-0504 E-mail: mblanco@pesant.quimefa.cu</p>	<p>The enterprise is offering for production plasma products. The main product of Cuban exports in this field is human anti-D (Rho) immune-globulin. The product to be sold is human anti-D (Rho) immune-globulin. In order to trade with this product, the enterprise uses the services of FARMACUBA Cuban enterprise.</p>
<p>SIME, (Steel, Iron and Metal Industry) Imports Division Division: Carlos Beaton Tel: 206-4831 Fax :267-1163 E-mail : cbeaton@sime.cu</p>	<p>The Industry is covering the fields of iron and steel industry, recycled products, capital items and consumer goods, motor industry and health consumables.</p> <p>Interest: in the fields related to iron and steel and metallurgy industry (supply of raw material and consumables), recycled products (supply of equipments for processing), capital items (supply of consumables for mechanic industry) and motor industry (supply of equipments, spare parts and accessories for vehicles and components)</p>
<p>Grupo Empresarial del Tabaco TABACUBA (Tobacco Business Group) MINAG (Ministerio de la Agricultura) (Agriculture Ministry) Director President: Oscar Basulto Tel: 837-5732 Fax: 837-5732 E-mail: contratacion@tabacuba.com.cu</p>	<p>Producing: Tobacco and cigarettes products. Also sales of tobacco and cigarettes of different trademarks in national and international markets.</p> <p>Interest: Assessing consumables that may be offered for tobacco enterprises in our country.</p>
<p>TECNOSIME Director: Pablo Rousseaux Tel: (537) 866 6000, 866 6360 Fax: (537) 866 6002</p>	<p>Exports of projects and services related to Cuban enterprises of Steel, Metal and Iron Industry, services in Cuba for foreign firms in order to provide services of installation, assembly, operation, guarantee and post-</p>

E-mail: sergio@tecnosime.co.cu	guarantee of those products or services sold by the enterprise.
TRACTOIMPORT SIME Director: Abdei Garcia Tel: 260-5845 45-3288 Fax: 649-7259 E-mail: ventas@tractoimport.co.cu	Exporting-importing enterprise in international and national markets. Tractors and agricultural equipments, engines, accessories and spare parts. Export to Turkish market bridle for water and antenna, agricultural tools. Technical-Commercial Alliances. Purchasing and Sale
TRANSCARGO Ministerio del Transporte (Transport Ministry) Director: Eva Esther Ribalta Tel: 8608771, 8664945 Fax: 8608626 E-mail: marlen@transcarga.transnet.cu	Transport services, logistical services, cargo brokerage, vessels chartering and any other kind of service related to the movement of cargo from and to Cuba. Establish contact with ship-owners, vessels chartering and cargo brokerage agencies. Transport agencies. Moreover, we can provide assistance to all importers and exporters. We may sign agreements with a short-term and long-term objective. Correspondent's Offices Agreements, or any other kind of agreement.
Union de Confecciones Textiles Industria Ligera (Association of textile products) (Light Industry) Director: Roberto Cabrera Tel: 861-6536 861-6538, 866-9284 E-mail: boga@bogali.com.cu , negocios@bogali.com.cu , www.grupoboga.com	Profile: <u>textile products in flat textiles and knitted</u> textiles such as guayabera, shirts, T-shirts, polo shirts, bathing suits. Imports: Knitted tubular textiles of cotton single jersey 100% opened of 180g/m ² and a shrinking of 3%. Width of the textile in cms: 35, 40, 43, 48, 51, 56, 61 and 63. Washing, rub and sweat solidity must be those of international standards (4-5). The textiles products folded in bales or correctly wrapped in polyethylene bags, identified with the following information: production date, Entry No., Package No., Kind of textile, Color, gross weight, width in cms, net weight in kgs. The weight of every package should not exceed 25 kgs. For colors reagent artificial colors should be used. Knitted tubular textiles of cotton Ribb 1+1 +3%

elastomer with a width of 85 cms and with 310g/m².
The rest of specifications are the same.

Knitted tubular Piqué textile of cotton 100% with a
width of 118 cms and 205g/m². The rest of
specifications are the same.

Knitted elasticized patterned textile (LYCRA) with
Polyamide 80%, elastomer 20%, a width of 150 cms
and 210g/m. the textile must be presented rolled up in
polyethylene bags sealed and identified with the same
abovementioned information. The rolls must have a
length of 50 meters or more.

Labels weaved with polyester textile 100% and Taffeta
ligament 1x1.

Rubber band of 8 and 19 mm.